



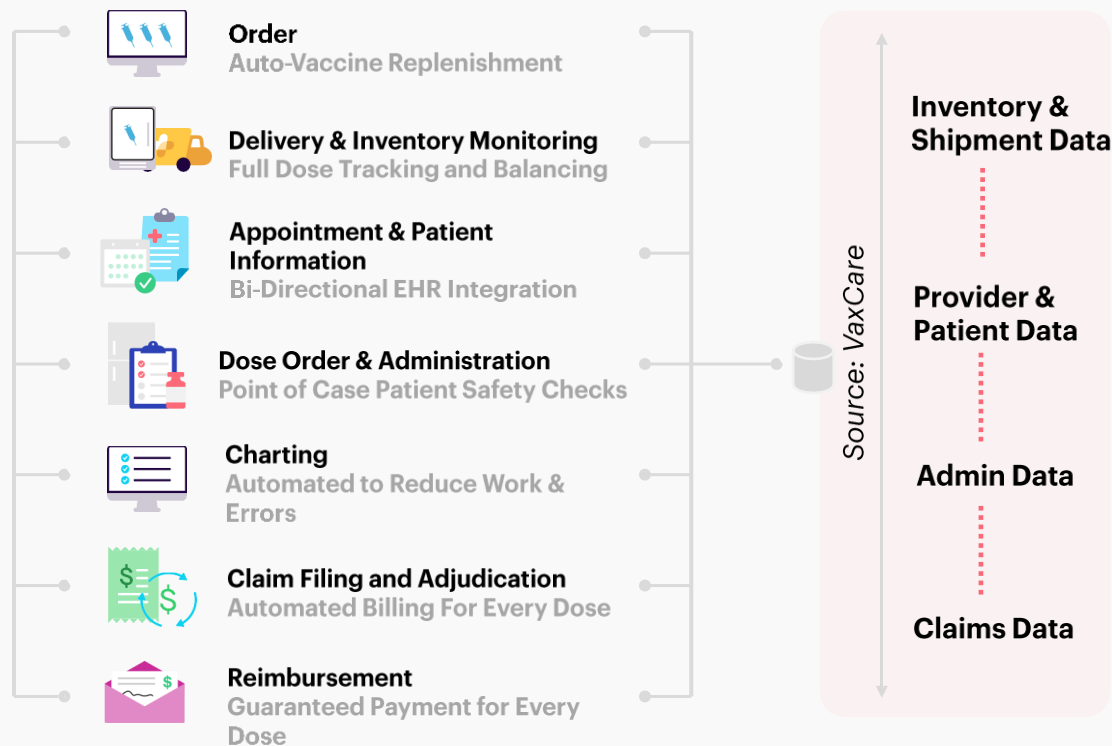
Introduction to VaxCare

Prepared for NAIIS Summit Call
September 12, 2024

The VaxCare Solution



Our purpose-built platform allows the practice to *just vaccinate*.



We automate the entire workflow and create a *single and complete data source*.

VaxCare Data

*A complete, real time,
multi-dimensional
picture of nationwide
vaccine administrations.*

SAMPLE DATA SET INVENTORY ORDER

Provider: Dr. Jane Doe

Clinic Name: Downtown Medical

Patient: John Smith

Order: #541123

Date: 2019-01-23

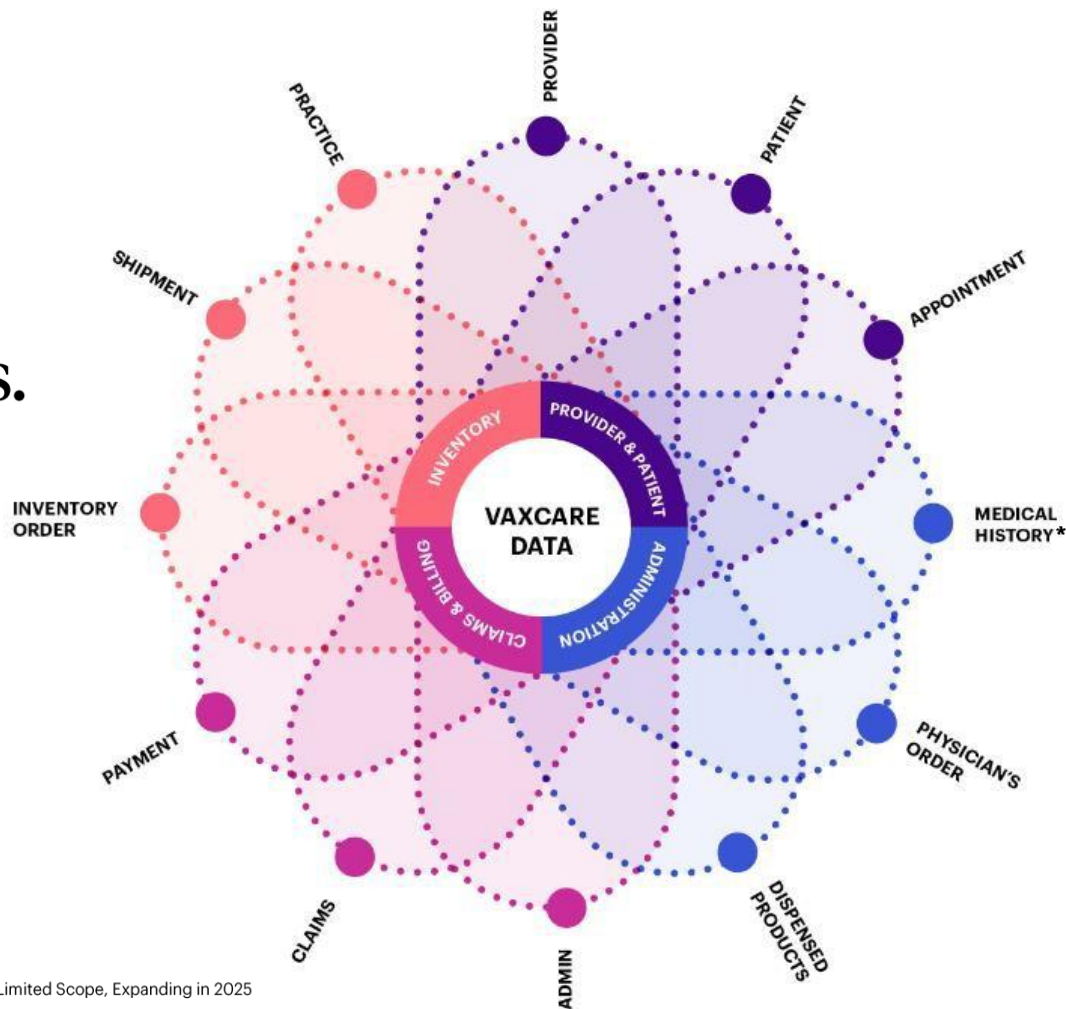
Qty: 20

Manufacturer: Merck

Product: Gardasil® 9

NDC #: 0006-4121-01

Presentation: 10x1 PFS



The VaxCare Impact

Tangible benefits for the practice.

OUR SOLUTION ENSURES

Economics



We buy and provide all inventory (~\$25,000 a clinic on average) and our connected network tracks the dose from order to reimbursement. This visibility ensures every dose is captured and billed correctly.

MARGIN IMPROVEMENT

8-12%

OUR INTEGRATIONS ENABLE

Efficiency



We automate tedious vaccine ordering and manual stock management. One quick barcode scan eliminates manual charting through EMR integration.

TIME SAVED ON WORKFLOW

>30 Minutes

OUR PLATFORM PROVIDES

Safety



We catch and correct errors in vaccine dispensing, ensuring that the right patient gets the correct dose, stopping expired dose admins, and preventing improper stock use.

ERROR RATES CAUGHT BY VAXCARE

1.7 – 2.1%

OUR PROGRAMS SUPPORT

Adherence



VaxCare's complimentary text campaigns are personalized to each practice, are available for all age groups, and have proven effective at boosting vaccination rates.

IMPROVEMENT IN VACCINATION RATES

~20%

Effective Adherence

Boosting vaccination rates through targeted patient outreach campaigns.

Vax to School

Text message reminders promoting back-to-school vaccinations for school aged children.

Get your kid's back-to-school shots at your appt. tmrw @ Practice Name, 555.555.5555. Text 'STOP' to end.

Flu Outreach

Text message reminders promoting flu and other seasonal vaccinations for pediatric and adult patients.

Your flu shot is waiting! Ask for it during your appt. tmrw @ Practice Name, 555.555.5555. Text 'STOP' to end.

Series Completion

Text message reminders promoting series completion for HPV, MenACWY, MenB, and Zoster.

Your next dose is ready! Please ask for it during your appt. tmrw @ Practice Name, 555.555.5555. Text 'STOP' to end.

2023 RESULTS

↑ +20%

% Increase in
Vaccinations
vs. Control

CONTROL: 2,431 CLINICS | TEST: 414 CLINICS

↑ +23%

% Increase in
Appointments
vs. Control

2023 RESULTS

↑ +28%

% Increase in
Vaccinations
vs. Control

CONTROL: 2,435 CLINICS | TEST: 972 CLINICS

↑ +8.5%

% Increase in
Appointments
vs. Control

PILOT COMING IN EARLY 2025

The VaxCare Ecosystem

Our integrated technology and nationwide network connect the entire preventative care ecosystem.

SUPPLY NETWORK

PAYERS

500+

VaxCare contracts directly with payers, assuming risk on claim reimbursement.

SUPPLIERS

9

VaxCare contracts directly with suppliers, to provide practices the products they need when they need them.

EHRs

26

VaxCare integrates with each EHR to ensure optimal data-exchange, automate workflows, and improve patient safety.



THE VAXCARE PLATFORM



PROVIDER NETWORK

VACCINATION SITES

~5K

VaxCare buys, manages, and bills existing & future inventory.

PROVIDERS

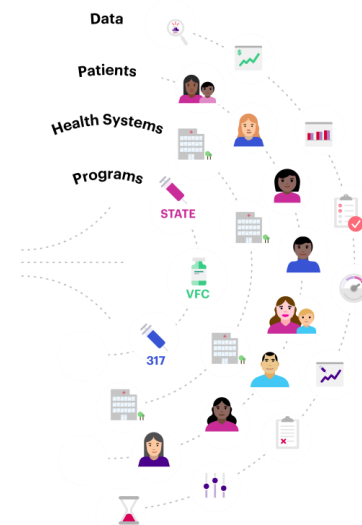
>15K

VaxCare identifies practice user error and drives interventions for behavior modification.

DOSES ADMINISTERED

~4M

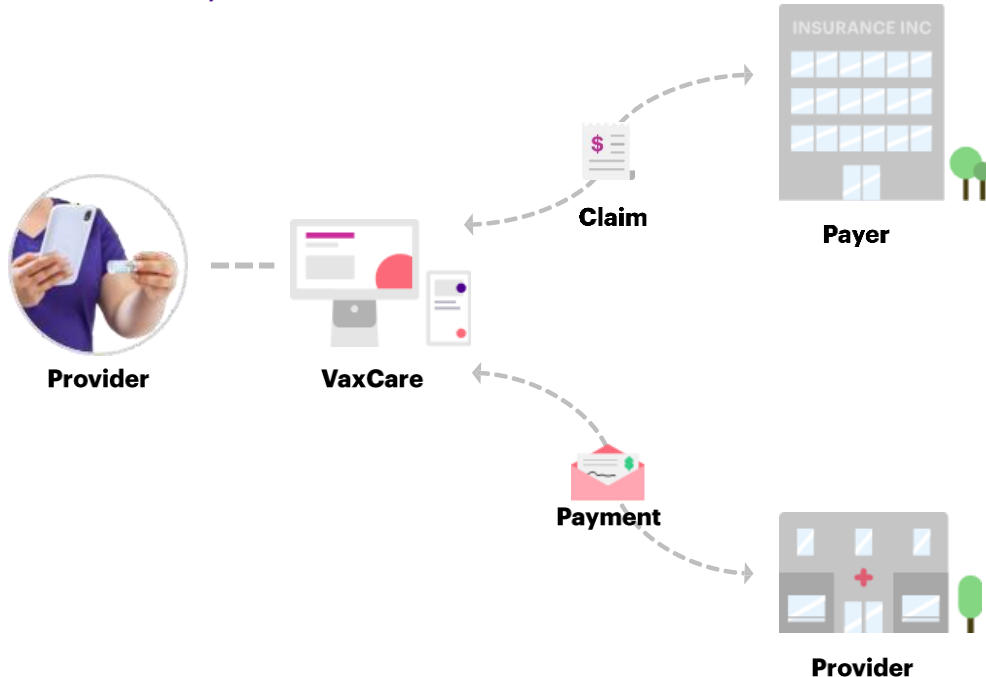
VaxCare increases patient access and adherence to preventative care therapies.



How It Works: Billing

We process claims so that providers don't have to

Overview /



Challenges /

- ☐ Collections rate typically 85 - 95%
- ☐ Lack of clarity on stock selection
- ☐ Changes in CPT codes
- ☐ Cross-benefit billing
- ☐ Lag time for new products
- ☐ Complex and varied claims processing requirements
- ☐ Additional requirements for risk-based recommendations



Implementing New RSV Rec

Shift from SCDM to risk based

VaxCare is tracking several metrics to determine whether the new recommendation may introduce billing complexities:

- Collections rate and denied claims
- Changes in filing instructions
- Patient eligibility responses (i.e., coverage restrictions)
- Provider demand



INTRODUCING VAXCARE

Confidential: Privacy is important to us. Please do not circulate without written permission from VaxCare.



Questions?

September 11, 2024

CONFIDENTIAL: As with patient information, privacy is important to us. Please do not circulate without our permission.