

**ON THE FRONT LINE™
AGAINST INFLUENZA**

DAVID ROSS
VP COMMERCIAL OPERATIONS
NORTH AMERICA



1

OUR SEQIRUS PURPOSE

- Influenza can kill
- We believe it shouldn't be that way
- We exist to transform protection against influenza

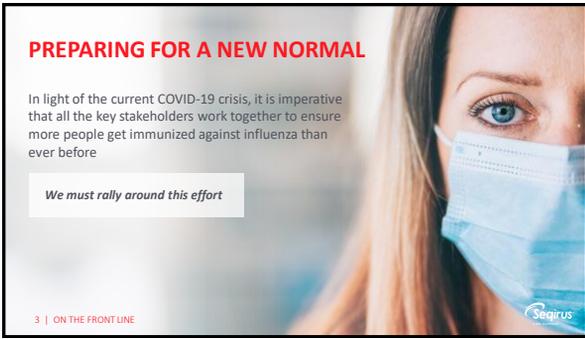



2

PREPARING FOR A NEW NORMAL

In light of the current COVID-19 crisis, it is imperative that all the key stakeholders work together to ensure more people get immunized against influenza than ever before

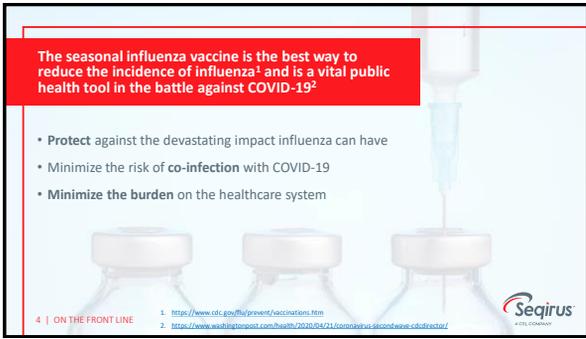
We must rally around this effort




3

The seasonal influenza vaccine is the best way to reduce the incidence of influenza¹ and is a vital public health tool in the battle against COVID-19²

- Protect against the devastating impact influenza can have
- Minimize the risk of co-infection with COVID-19
- Minimize the burden on the healthcare system




4

COVID-19 has overwhelmed the healthcare system – an anticipated resurgence this fall/winter combined with seasonal influenza will result in an even tougher public health challenge

Our immunization season will be like nothing we've seen before...

<p>Greater importance around flu vaccination</p> 	<p>Heightened need for clear guidance and consumer messages</p> 	<p>Managing supply and demand throughout the immunization season</p> 	<p>Possible disruption to the traditional immunization programs</p> 
<p>Uncertain economic conditions may create barrier to immunization</p> 	<p>Excessive burden on healthcare systems</p> 	<p>Need to adapt for a future with flu and COVID-19 vaccine</p> 	



5

Early indicators suggest that healthcare providers and health authorities are planning for an increase in influenza immunization, but with uncertainty on how to best implement their campaigns

<p>Market Trends</p>  <ul style="list-style-type: none"> • HCPs are planning for increasing demand • More consumers are expected to seek vaccination 	<p>HCP Learnings</p>  <ul style="list-style-type: none"> • Need for clear immunization objectives and guidelines • Uncertain about how to adjust for COVID-19 mitigation plans • Beginning to define creative solutions 	<p>Australian Experience</p>  <ul style="list-style-type: none"> • Increase in patient demand • Innovative approaches to immunization clinics
--	---	---



6

FLUCELVAX® QUADRIVALENT Important Safety Information



INDICATION AND USAGE for FLUCELVAX® QUADRIVALENT (Influenza Vaccine)

FLUCELVAX QUADRIVALENT is an inactivated vaccine indicated for active immunization for the prevention of influenza disease caused by influenza A subtype viruses and type B viruses contained in the vaccine. FLUCELVAX QUADRIVALENT is approved for use in persons 4 years of age and older.

CONTRAINDICATIONS

- Do not administer FLUCELVAX QUADRIVALENT to anyone with a history of severe allergic reaction (e.g., anaphylaxis) to any component of the vaccine.

WARNINGS AND PRECAUTIONS

Gulfain-Barré Syndrome (GBS): If GBS has occurred within 6 weeks of receipt of a prior influenza vaccine, the decision to give FLUCELVAX QUADRIVALENT should be based on careful consideration of the potential benefits and risks.

ADVERSE REACTIONS

- The most common (≥20%) local and systemic reactions in adults 18-64 years of age were injection site pain (45.4%), headache (18.7%), fatigue (17.8%), myalgia (15.4%), injection site erythema (13.4%), and induration (11.8%).
- The most common (≥20%) local and systemic reactions in adults ≥65 years of age were injection site pain (21.6%) and injection site erythema (11.9%).
- The most common (≥20%) local and systemic reactions in children 4 to <6 years of age were tenderness at the injection site (45%), injection site erythema (18%), sleepiness (19%), irritability (14%), injection site induration (11.3%), and change in eating habits (10%).
- The most common (≥20%) local and systemic reactions in children 6 through 8 years of age were pain at the injection site (4%), injection site erythema (22%), injection site induration (18%), headache (14%), fatigue (12%), and myalgia (12%).
- The most common (≥20%) local and systemic reactions in children and adolescents 9 through 17 years of age were pain at the injection site (38%), headache (22%), injection site erythema (24%), fatigue (18%), myalgia (18%), and injection site induration (15%).

To report SUSPECTED ADVERSE REACTIONS, contact Seqirus at 1-800-538-8966 or VARIS at 1-800-822-7967 for www.varis.hls.bio.

Please see accompanying US Full Prescribing Information for FLUCELVAX QUADRIVALENT.
FLUCELVAX QUADRIVALENT is a registered trademark of Seqirus UK Limited or its affiliates.



13 | ON THE FRONT LINE

13

AFLURIA® QUADRIVALENT (Influenza Vaccine) Important Safety Information



INDICATION

AFLURIA QUADRIVALENT is an inactivated influenza vaccine indicated for active immunization against influenza disease caused by influenza A subtype viruses and type B viruses contained in the vaccine. AFLURIA QUADRIVALENT is approved for use in persons 4 months of age and older.

CONTRAINDICATIONS

- Severe allergic reactions (e.g., anaphylaxis) to any component of the vaccine including egg protein, or to a previous dose of any influenza vaccine.

WARNINGS AND PRECAUTIONS

- If Gulfain-Barré Syndrome (GBS) has occurred within 6 weeks of previous influenza vaccination, the decision to give AFLURIA QUADRIVALENT should be based on careful consideration of the potential benefits and risks.
- Appropriate medical treatment and supervision must be available to manage possible anaphylactic reactions following administration of the vaccine.
- Immunocompromised persons may have a diminished immune response to AFLURIA QUADRIVALENT.

ADVERSE REACTIONS

- In adults 18 through 64 years of age, the most commonly reported injection site adverse reaction when administered by needle and syringe was pain (48%). The most common systemic adverse events were myalgia (16%) and headache (16%).
- In adults 65 years of age and older, the most commonly reported injection site adverse reaction when administered by needle and syringe was pain (32%). The most common systemic adverse event was myalgia (16%).
- In children 4 through 8 years of age, the most commonly reported injection site adverse reactions when administered by needle and syringe were pain (52%), redness and swelling (16%). The most common systemic adverse event was headache (16%).
- In children 9 through 17 years of age, the most commonly reported injection site adverse reactions when administered by needle and syringe were pain (52%), redness and swelling (16%). The most common systemic adverse events were headache, myalgia, and induration and fatigue (16%).
- In children 4 months through 35 months of age, the most commonly reported injection site reactions were pain and redness (≥ 20%). The most common systemic adverse events were irritability (≥ 10%), diarrhea and loss of appetite (≥ 10%).
- In children 36 through 59 months of age, the most commonly reported injection site reactions were pain (≥ 10%) and redness (≥ 20%). The most commonly reported systemic adverse events were malaise and fatigue, and diarrhea (≥ 10%).

The active ingredient in AFLURIA (liquid formulation) is identical to AFLURIA QUADRIVALENT because both vaccines are manufactured using the same process and have overlapping components.

In adults 18 through 64 years of age, the most commonly reported injection site adverse reactions with AFLURIA (liquid formulation) when administered by the Pharmax® brand needle-free injection system were tenderness (16%), swelling, pain, redness (16%), itching (10%) and bruising (10%). The most common systemic adverse events were myalgia, malaise (10%), and headache (10%).

To report SUSPECTED ADVERSE REACTIONS, contact Seqirus at 1-800-538-8966 or VARIS at 1-800-822-7967 or www.varis.hls.bio.

Please see accompanying full US Prescribing Information for AFLURIA QUADRIVALENT.

AFLURIA is a registered trademark of Seqirus UK Limited or its affiliates.

Pharmax® and STRATOS® are registered trademarks of Pharmax.



14 | ON THE FRONT LINE

14