



HEALTH INDUSTRY DISTRIBUTORS ASSOCIATION

www.HIDA.org

Flu Products Supply Channel

National Influenza Vaccine Summit
May 16, 2013

Aaron Frazier
Director, Member Relations

DISTRIBUTION
STREAMLINING HEALTHCARE™
www.streamlininghealthcare.org

The continuum of care supported by distribution

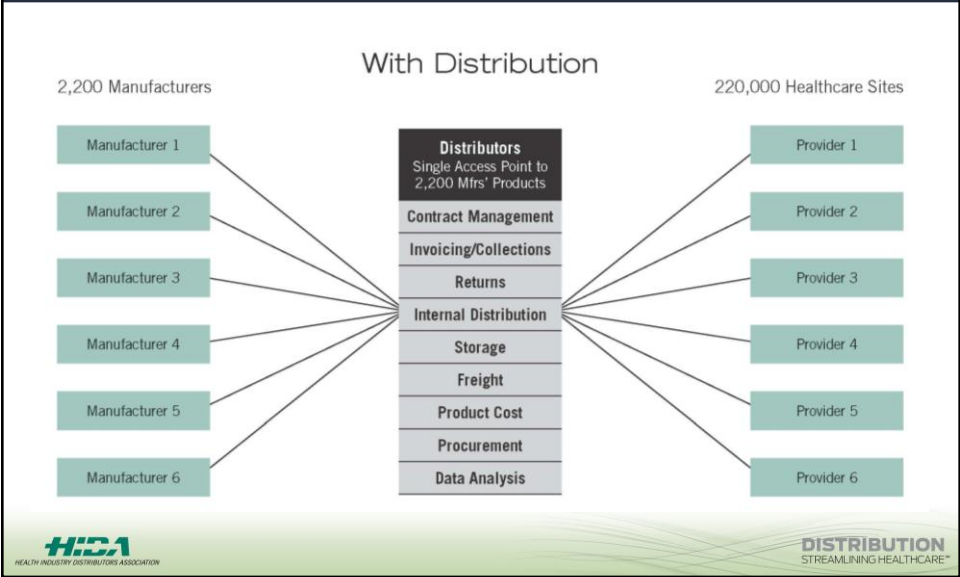
U.S. healthcare distribution companies annually serve:

- **210,240 physician offices**
- **6,512 hospitals**
- **44,061 assisted living and nursing homes**
- **33,722 medical facilities**



DISTRIBUTION
STREAMLINING HEALTHCARE™

The continuum of care supported by distribution





Partners in the Flu Season

McKnight's Long-Term Care News

The flu vaccine is the best way to prevent the spread of influenza.

To learn more, please visit FluSupplyNews.com






Flu Vaccine

Business Practices Initiative

Educational Tools for Providers and Policymakers

HEALTH INDUSTRY DISTRIBUTORS ASSOCIATION


Safe and Efficient Flu Vaccination Administration
How Prefilled Syringes Can Help



With a universal recommendation for flu immunization, many healthcare provider organizations have established influenza vaccination programs and view them as centerpiece of their commitment to preventive services. As these programs grow and adapt to changing immunization requirements, the choice of vaccine packaging is more and more a core consideration for ensuring safety and efficiency in these important public health programs.

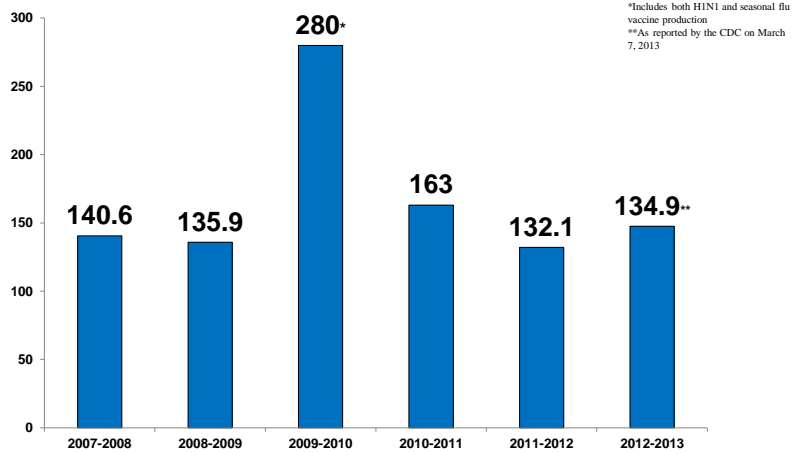
Risk in the Vaccination Process: It's Real
Unfortunately, even experienced vaccination sites remain subject to human error that can cause healthcare-associated infections or medication mix-ups. For example:

Hurses and physicians still occasionally reuse or reuse vials, syringes, or needles in ways that increase the risk of blood-borne disease transmission.^{1,2} This often, syringes pre-drawn from vaccine vials are left attached, thereby increasing the risk of wrongly or improperly labeled or stored vaccine being given. Dosing errors increase when vaccine is prepared and labeled by hand.³





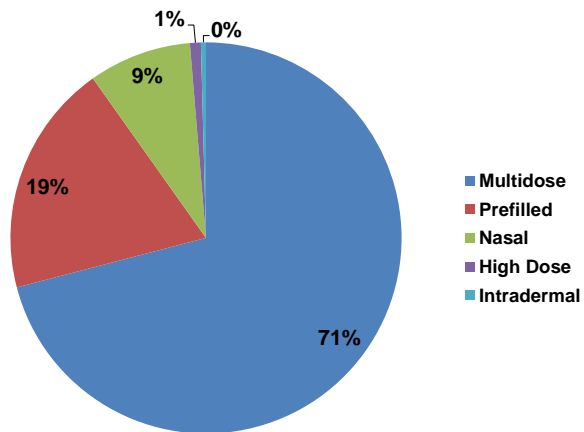

Millions of doses of flu vaccine produced and distributed each season



HIDA
HEALTH INDUSTRY DISTRIBUTORS ASSOCIATION

DISTRIBUTION
STREAMLINING HEALTHCARE™

All flu vaccine options available through distribution in 2013-2014 season – HIDA Survey



HIDA
HEALTH INDUSTRY DISTRIBUTORS ASSOCIATION

DISTRIBUTION
STREAMLINING HEALTHCARE™

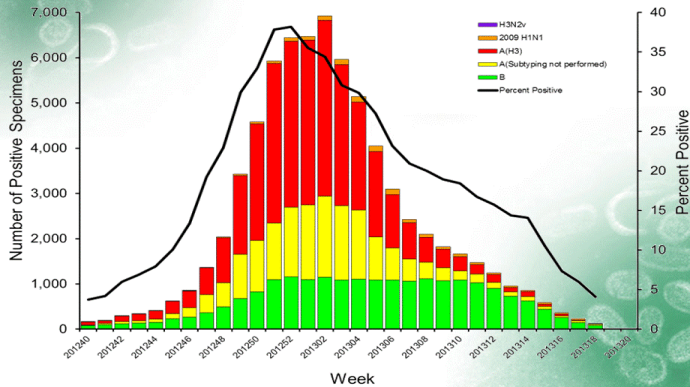
Helping providers track and diagnose the flu virus – HIDA Survey

FLUVIEW



A Weekly Influenza Surveillance Report Prepared by the Influenza Division

Influenza Positive Tests Reported to CDC by U.S. WHO/NREVSS Collaborating Laboratories, National Summary, 2012-13



Source: Centers for Disease Control & Prevention, retrieved on May 13, 2013



Thank You!

- Aaron Frazier, frazier@hida.org
 - (703) 838-6127
- www.FluSupplyNews.com
- www.HIDA.org

