



HEALTH INDUSTRY DISTRIBUTORS ASSOCIATION

www.HIDA.org

Flu Products Supply Channel

National Influenza Vaccine Summit
May 16, 2012

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DISTRIBUTION
STREAMLINING HEALTHCARE™
www.streamlininghealthcare.org

The continuum of care supported by distribution

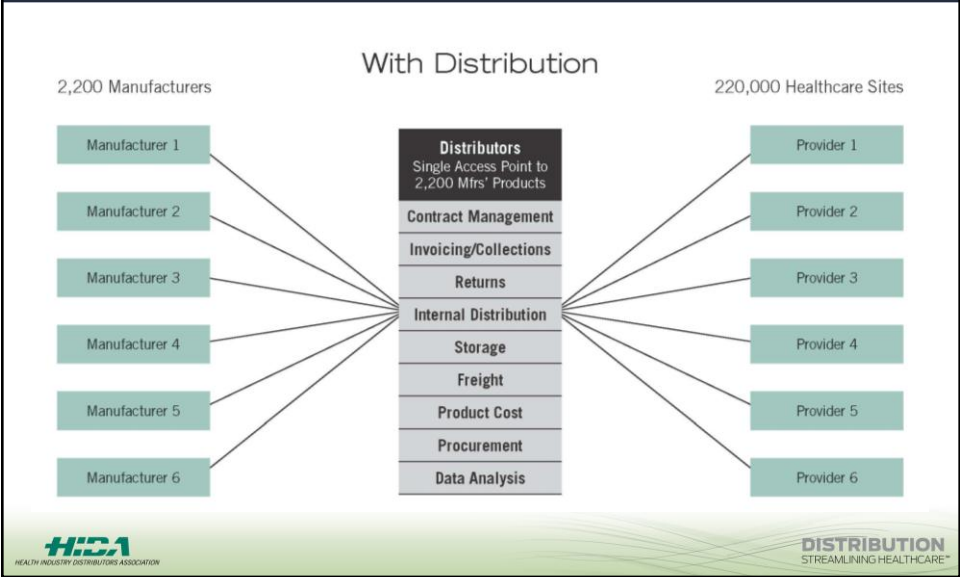
U.S. healthcare distribution companies annually serve:

- **210,240 physician offices**
- **6,512 hospitals**
- **44,061 assisted living and nursing homes**
- **33,722 medical facilities**



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The continuum of care supported by distribution



Partners in the Flu Season

2010-2011 Influenza Vaccine Production & Distribution
MARKET BRIEF

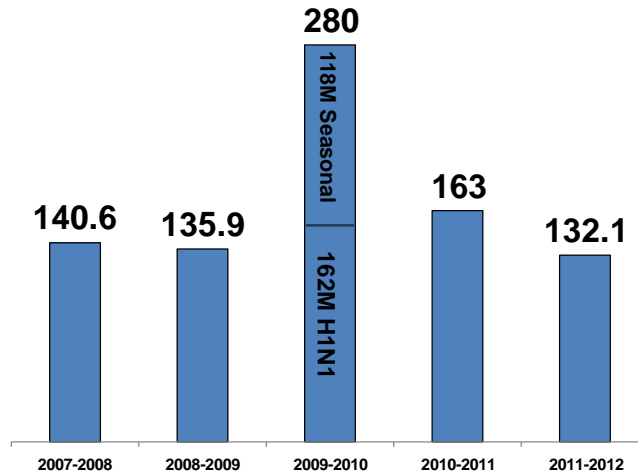
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Flu Vaccine
Business Practices Initiative

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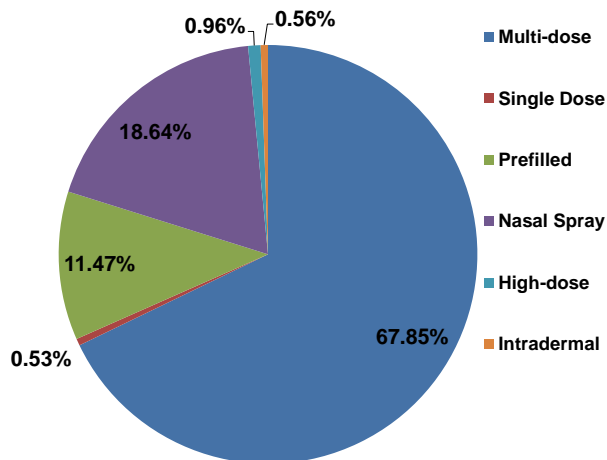
Millions of doses of flu vaccine produced and distributed each season



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All flu vaccine options available through distribution in 2012-2013 season – HIDA Survey

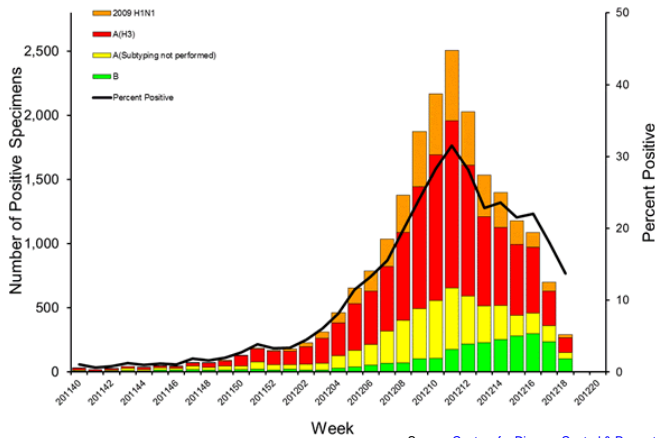


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Helping providers track and diagnose the flu virus – HIDA Survey

Influenza Positive Tests Reported to CDC by U.S. WHO/NREVSS Collaborating Laboratories, National Summary, 2011-12



Source: Centers for Disease Control & Prevention, retrieved on May 11, 2012

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Quality care relies on strong influenza programs



"Before we unload him, he'd like a price estimate."

"Comparison shopping," Ron Morgan, as published by Kaiser Health News, April 24, 2012

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Thank You!

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- www.FluSupplyNews.com

- www.HIDA.org

