Flu Products Supply Channel
National Influenza Vaccine Summit
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The continuum of care supported by distribution

U.S. healthcare distribution companies annually serve:

- 210,240 physician offices
- 6,512 hospitals
- 44,061 assisted living and nursing homes
- 33,722 medical facilities
The continuum of care supported by distribution

With Distribution

2,200 Manufacturers

- Manufacturer 1
- Manufacturer 2
- Manufacturer 3
- Manufacturer 4
- Manufacturer 5
- Manufacturer 6

Distributors
- Single Access Point to 2,200 Mtns' Products
- Contract Management
- Invoicing/Collections
- Returns
- Internal Distribution
- Storage
- Freight
- Product Cost
- Procurement
- Data Analysis

220,000 Healthcare Sites

- Provider 1
- Provider 2
- Provider 3
- Provider 4
- Provider 5
- Provider 6

Partners in the Flu Season

Flu Vaccine

2010-2011 Influenza Vaccine Production & Distribution

Business Practices Initiative
Millions of doses of flu vaccine produced and distributed each season

![Bar Chart]

All flu vaccine options available through distribution in 2012-2013 season – HIDA Survey

![Pie Chart]
Helping providers track and diagnose the flu virus – HIDA Survey

Influenza Positive Tests Reported to CDC by U.S. WHO/NREVSS Collaborating Laboratories, National Summary, 2011-12

Quality care relies on strong influenza programs


"Before we unload him, he’d like a price estimate."

Source: Centers for Disease Control & Prevention, retrieved on May 11, 2012
Thank You!

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- www.FluSupplyNews.com

- www.HIDA.org